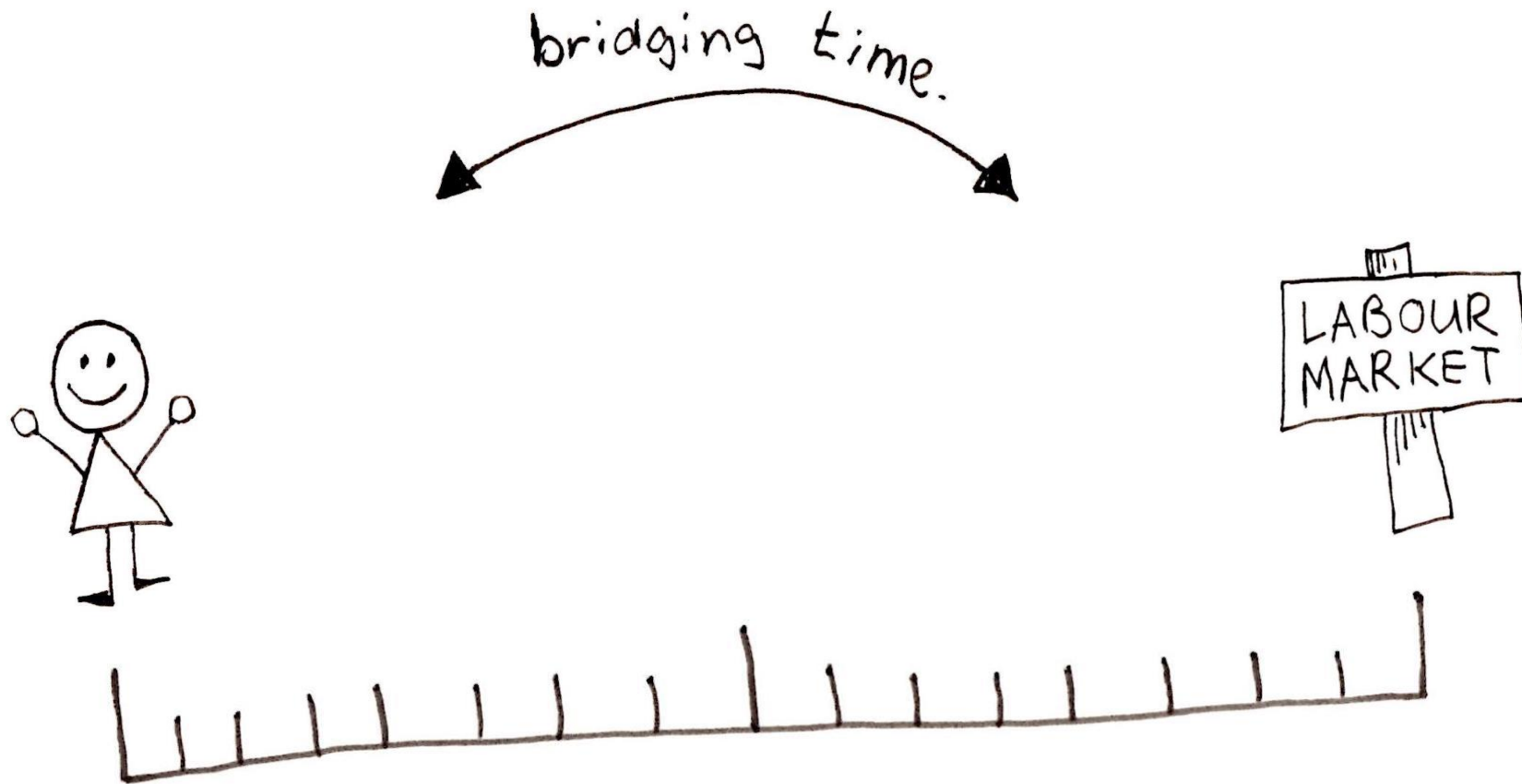




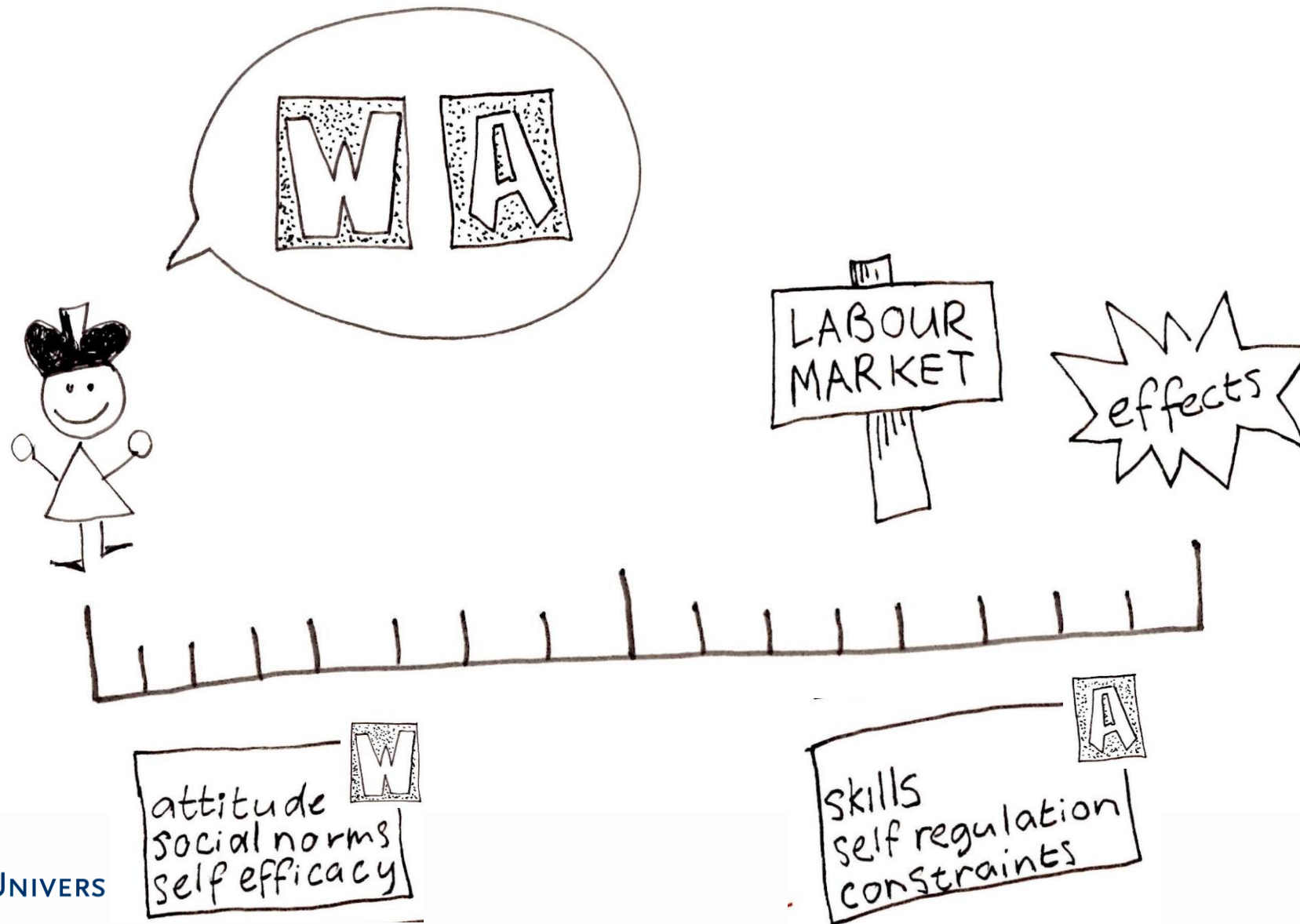
# Motivation, employers and hiring unemployed

**PROF. DR. ROLAND W. B. BLONK**

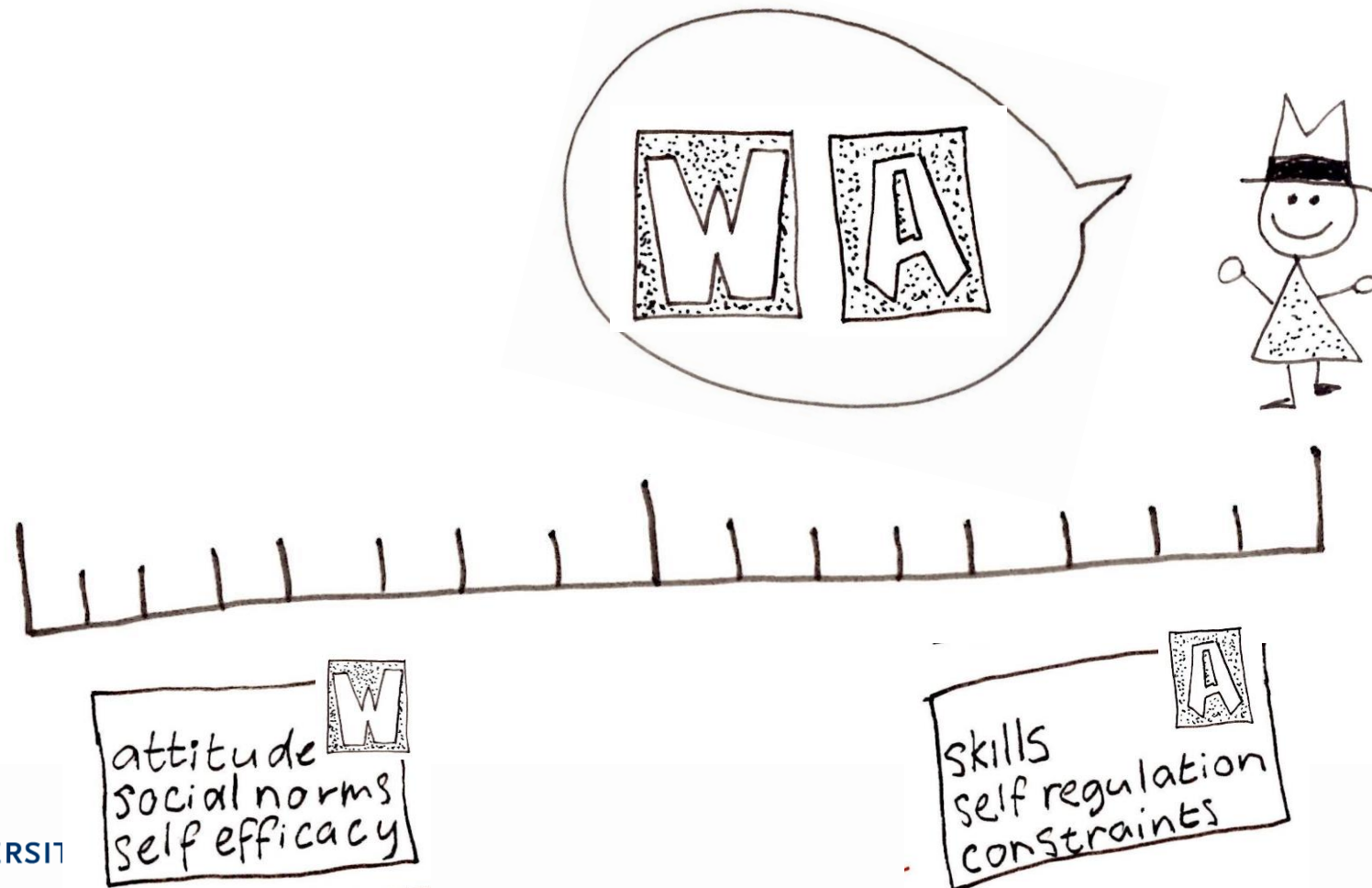




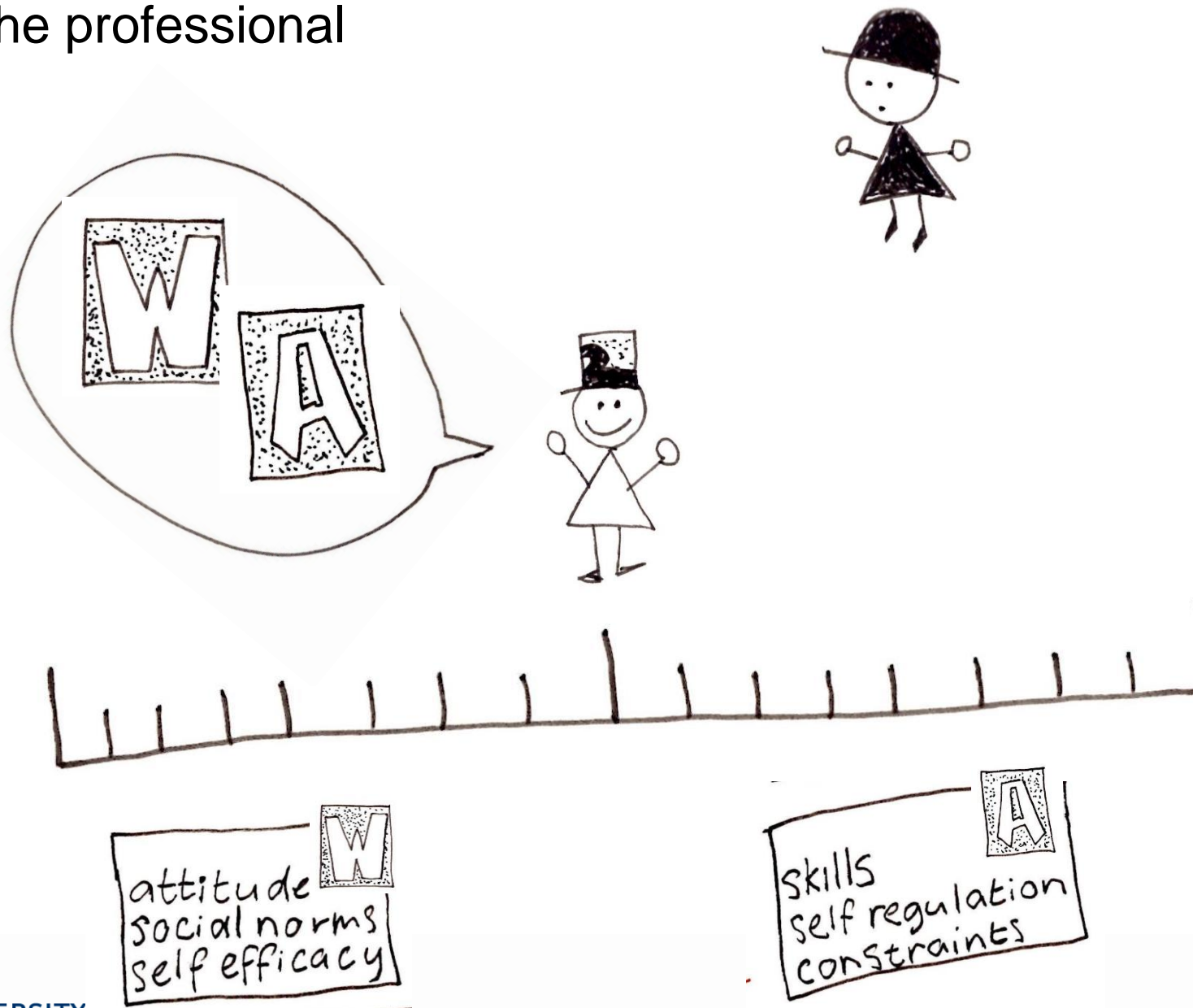
# The individual



# The employer



# The professional



Thank you for your attention